



Articulation Agreement Between
American National University and
Ikh Zasag University

Effective Date: This Agreement becomes effective on the date it is signed by the Parties.

I. Parties

This Articulation Agreement ("Agreement") is entered into between American National University (ANU) and Ikh Zasag University (IZU).

II. Purpose

The purpose of this Agreement is to establish a 1+1 Master of Business Administration, a 2+2 Bachelor of Business Administration, and a 2+2 Bachelor of Science in Cybersecurity pathway in which students complete studies at Ikh Zasag University and studies at American National University.

This Agreement outlines the approved course equivalencies and transfer-of-credit limits between the two institutions.

III. Eligibility Requirements

Students participating in this Program must:

- a. The student must hold a completed first two years of an MBA or BBA from an accredited or recognized institution. IZU shall provide an official transcript or official institutional documentation.
- b. A grade of "C" or above is required in courses identified in Appendix B to be applied toward the bachelor's degree at ANU and "B" or above to be applied toward the master's degree at ANU.
- c. Students must have earned a minimum cumulative GPA of 3.0 in completed MBA coursework at IZU or GPA of 3.0 in completed BBA coursework at IZU
- d. The student must have taken all the courses in English at IZU to meet the requirements for admission into the Business Administration degree programs at ANU.

IV. Both IZU and American National University agree to the following responsibilities:

- a. Both parties will use their best efforts to inform potential students about the program. Examples of possible informational activities may include, but are not limited to, media announcements, brochures or fliers, and student information sessions at IZU.
- b. Each party agrees to notify the other in writing of any substantive curriculum changes that may affect course equivalencies under this Agreement. The parties shall review such changes to determine whether revisions to Appendix A are necessary.
- c. This Agreement shall remain in effect for five (5) years from the Effective Date. The Agreement may be renewed for successive five (5) year terms upon mutual written consent of the parties. Either party may terminate this Agreement with six (6) months' written notice. Termination shall not affect students who were admitted under this Agreement prior to the effective date of termination.
- d. This Agreement will be construed in accordance with the laws of the United States and Mongolia.

V. Responsibilities of IZU:

- a. IZU will appoint one of its academic advisors as the individual responsible for coordinating the implementation of the Program.
- b. IZU will provide a letter indicating the school's accreditation in Mongolia.
- c. IZU will provide American National University with an official transcript for each student who has completed the courses and intends to enroll at American National University, stating the medium of instruction in English and confirming the student's baccalaureate degree.
- d. IZU will provide a current catalog to American National University with a full description of the Master of Business Administration program.
- e. Students opting to participate in this Program will be required to meet all the American National University transfer credit requirements in effect at the time of their most recent enrollment at IZU.

VI. Responsibilities of ANU:

- a. ANU will award transfer credit for up to 16 quarter credit hours in the MBA, 60 quarter credit hours in the BBA, or 56 quarter credit hours in the Bachelor of Science in Cybersecurity.
- b. Transfer credit will be awarded in accordance with ANU institutional policy and the approved course equivalencies outlined in Appendix A, B & C.
- c. Dr. Lyndsey Obringer, Dean of Business, will serve as the coordinator and point of contact for American National University regarding the Program.

VII. Scholarships and Tuition Grants

Mongolian Dreamer Grant

The Mongolian Dreamer Grant is an institutional tuition grant established to support qualified international students from Mongolia enrolling at American National University through approved institutional partnerships and pathway agreements.

Mongolian Dreamer Scholarship

Eligible students may receive a tuition grant equal to twenty-five percent (25%) of tuition charges for approved undergraduate and graduate degree programs. The grant is intended to support the University's international enrollment initiatives and strengthen collaborative educational relationships with Ikh Zasag University.

Super Student Scholarship

Ikh Zasag University may award one (1) scholarship per academic year to a qualified candidate who has been accepted to American National University. The selected recipient will receive a scholarship in the amount of ten thousand dollars (\$10,000) to ANU.

Appendix A

Students will complete the four (4) approved Master of Business Administration courses at Ikh Zasag University that transfer to American National University as part of the 1+1 program.

After completing these courses, students will enroll at American National University to complete the remaining coursework toward the Master of Business Administration degree.

Students who complete the IZU coursework outlined in Appendix A and successfully complete the remaining ANU MBA requirements will be awarded the Master of Business Administration degree from American National University.

Year 1: Courses to Complete at IZU

Number	IZU Course Code/Name	Credits	ANU Course Code/Name	Credits
1.	ECIV716 Trends in Intellectual Property Law	2	MB523 Legal Environment of Business	4
2.	ERECO705 Advanced Marketing Management	3	MB528 Marketing Management	4
3.	EJRI702 Research Methodology	2	MB554 Business Research	4
4.	ESTM704 Strategic Management	3	MB695 Strategic Management	4

Year 2: Courses to Complete at ANU

Number	ANU Course Code/Name	Credits
1.	ACC513 Financial Management	4
2.	MB518 Developing Human Resources	4
3.	MB570 Business Information Systems	4
4.	MB621 Managerial Economics	4
5.	MB630 Operations Management	4
6.	MBA Specialization Course	4
7.	MBA Specialization Course	4
8.	MBA Specialization Course	4
9.	MBA Specialization Course	4
10.	MBA Specialization Course	4

* Specialization courses will be selected in consultation with the ANU academic advisor and must align with the published MBA specialization requirements.

Appendix B

Students will complete the Ikh Zasag University coursework listed below as part of the 2+2 Bachelor of Business Administration-Management (BBAMG) program. Upon transferring to American National University, students will receive transfer credit for the approved IZU course equivalencies shown in the crosswalk below.

Students who complete the IZU coursework outlined in Appendix B and successfully complete the remaining ANU Bachelor of Business Administration-Management requirements, including any outstanding major and general-education requirements, will be awarded the Bachelor of Business Administration-Management degree from American National University.

Course Equivalencies: IZU to ANU (Transfer Credit)

Number	IZU Course Code/Name	Credits	ANU Course Code/Name	Credits
1.	ACC107 Principles of Accounting	3	ACC210 Accounting for Non-Accounting Majors	4
2.	COF306 Corporate Finance	2	BUS120 Introduction to Finance	4
3.	ECO101/ECO104 Principles of Economics	3	BUS121 Principles of Economics	4
4.	BUL316 Business Law	2	BUS123 Practical Law	4
5.	MGT115 Principles of Management	3	BUS125 Principles of Management	4
6.	CMP121 Computer Applications	2	BUS130 Introduction to Business Information Systems	4
7.	OBR206 Organizational Behavior	2	BUS217 Organizational Behavior	4
8.	CUST301 International Contracts	3	BUS223 Sales and Contract Law	4
9.	HRM404 Human Resource Management	3	BUS227 Human Resources Management	4
10.	MTG203 Principles of Marketing	2	BUS228 Principles of Marketing	4
11.	TMT313 Project Management	3	BUS270 Introduction to Project Management	4
12.	BPL310 Business Planning	3	BUS350 Managing the Small Business	4
13.	PMM212 Production Management	2	BUS391 Production and Operations Management	4
14.	FMT350 Financial Management	3	BUS490 Corporate Budgeting	4
15.	ESMT323 Strategic Management	3	BUS495 Strategic Management	4

Appendix C

Students will complete the Ikh Zasag University coursework listed below as part of the 2+2 Bachelor of Science in Cybersecurity program. Upon transferring to American National University, students will receive transfer credit for the approved IZU course equivalencies shown in the crosswalk below.

Students who complete the IZU coursework outlined in Appendix C and successfully complete the remaining ANU Bachelor of Science in Cybersecurity requirements, including any outstanding major and general-education requirements, will be awarded the Bachelor of Science in Cybersecurity degree from American National University.

Course Equivalencies: IZU to ANU (Transfer Credit)

Number	IZU Course Code/Name	Credits	ANU Course Code/Name	Credits
1.	CSSW206 Database Organization	3	CS105 Introduction to Relational Database Management Systems	4
2.	COMP102 Introduction to Information Technology	2	IT101 Implementing and Troubleshooting OS Technology	4
3.	CSSW205 Computer Organization and Assembly Language	2	IT102 Computer Hardware Technology	4
4.	CSSO223 Networking Fundamentals	3	IT110 Network I	4
5.	CSSW309 Operating Systems	3	IT215 Client Configuration I	4
6.	SRV324 Server Operating Systems	2	NET205 Windows Server Administration I	4
7.	CSSW307 Software Project Management	3	BUS270 Introduction to Project Management	4
8.	WIN201 Windows Programming	3	CS120 Introduction to Python	4
9.	AII215 Artificial Intelligence	2	CS125 Introduction to Artificial Intelligence and Machine Learning	4
10.	CSSW201 Software Requirement Analysis	2	CS250 Systems Analysis & Design I	4
11.	CSSW212 Web Technology	2	IT125 Introduction to Cloud Technology	4
12.	MPT316 Mobile Programming Fundamentals	3	CY302 Mobile Security	4
13.	MDA1023 Information Security	3	CY350 Information Security Fundamentals	4
14.	ASP414 ASP.NET Programming	3	IT315 Application Development	4



Signatures:

The signatures of the authorized representatives identified below indicate agreement to the terms set forth herein.

A handwritten signature in black ink, appearing to be 'Frank Longaker', written over a faint circular stamp.

Dr. Frank Longaker

President, ANU

Date:

A handwritten signature in black ink, appearing to be 'Nyam-Osor Namsrai', written over a red rectangular stamp.A red rectangular stamp with a double border. Inside, the text 'IKH ZASAG UNIVERSITY' is at the top, 'Rector, IZU' is in the middle, and 'CHINGGIS KHAN' is at the bottom. There is also a date '2023.05.19' and a time '5:51:782'.

Dr. Nyam-Osor Namsrai

Rector, IZU

Date: