



Articulation Agreement Between
American National University and Global
Leadership University

Effective Date: This Agreement becomes effective on the date it is signed by the Parties.

I. Parties

This Articulation Agreement (“Agreement”) is entered into between American National University (ANU) and Global Leadership University (GLU).

II. Purpose

The purpose of this Agreement is to establish a 1+1 Master of Business Administration pathway in which students complete the first year of study at Global Leadership University and the second year at American National University.

This Agreement outlines the approved course equivalencies and transfer credit limits between the two institutions.

III. Eligibility Requirements

Students participating in this Program must:

- a. The student must hold a completed baccalaureate degree from an accredited or recognized institution. GLU shall confirm this credential on the official transcript or through official institutional documentation.
- b. A grade of “C” or above is required in courses identified in Appendix A to be applied toward the master’s degree at ANU.
- c. Students must have earned a minimum cumulative GPA of 3.0 in completed MBA coursework at GLU.
- d. The student must have taken all the courses in English at GLU to meet the requirements for admission into the Master of Business Administration degree programs at ANU.

IV. Both GLU and American National University agree to the following responsibilities:

- a. Both parties will use their best efforts to inform potential students about the program. Examples of possible informational activities may include, but are not limited to, media announcements, brochures or fliers, and information sessions for students at GLU.
- b. Each party agrees to notify the other in writing of any substantive curriculum changes that may affect course equivalencies under this Agreement. The parties shall review such changes to determine whether revisions to Appendix A are necessary.
- c. This Agreement shall remain in effect for five (5) years from the Effective Date. The Agreement may be renewed for successive five (5) year terms upon mutual written consent of the parties. Either party may terminate this Agreement with six (6) months’ written notice. Termination shall not affect students who were admitted under this Agreement prior to the effective date of termination.
- d. This Agreement will be construed in accordance with the laws of the United States and Mongolia.

Appendix A

Students will complete 7 courses in the Master of Business Administration program at the Global Leadership University as part of the 1+1 program.

After completing 7 courses of the program, the students will enroll at American National University to complete an additional 7 courses towards a business degree. The 7 courses can be completed in 4 terms.

Students who complete the GLU coursework outlined in Appendix A and successfully complete the remaining ANU MBA requirements will be awarded the Master of Business Administration degree from American National University.

Year 1: Courses to Complete at GLU

Number	GLU Course Code/Name	Credits	ANU Course Code/Name	Credits
1.	SFM717 Financial Management	3	ACC513 Financial Management	4
2.	SHR713 Human Resource Management	3	MB518 Developing Human Resources	4
3.	SMM714 Marketing Management	3	MB528 Marketing Management	4
4.	CRM701 Research Methodology	3	MB554 Business Research	4
5.	SSM712 Strategy Management	3	MB695 Business Leadership Policy and Strategy	4
6.	SPM716 Operations Management	3	MB630 Operations Management	4
7.	CAL700 Authentic Leadership	3	MB524 21 st Century Leadership	4

Year 2: Courses to Complete at ANU

Number	ANU Course Code/Name	Credits
1.	MB523 Legal Environment of Business	4
2.	MB570 Business Information Systems	4
3.	MB621 Managerial Economics	4
4.	MBA Specialization Course	4
5.	MBA Specialization Course	4
6.	MBA Specialization Course	4
7.	MBA Specialization Course	4

* Specialization courses will be selected in consultation with the ANU academic advisor and must align with the published MBA specialization requirements.

V. Responsibilities of GLU:

- a. GLU will appoint one of its academic advisors as the individual responsible for coordinating the implementation of the Program.
- b. GLU will provide a letter indicating the school's accreditation in Mongolia.
- c. GLU will provide American National University with an official transcript for each student who has completed the courses and intends to enroll at American National University, stating the medium of instruction in English and confirming the student's baccalaureate degree.
- d. GLU will provide a current catalog to American National University with a full description of the Master of Business Administration program.
- e. Students opting to participate in this Program will be required to meet all the American National University transfer credit requirements in effect at the time of their most recent enrollment at GLU.

VI. Responsibilities of ANU:

- a. ANU will award transfer credit for up to 28 quarter credit hours, or seven courses.
- b. Transfer credit will be awarded in accordance with ANU institutional policy and the approved course equivalencies outlined in Appendix A.
- c. Dr. Lyndsey Obringer, Dean of Business, will serve as the coordinator and point of contact for American National University regarding the Program.

Signatures:

The signatures of the authorized representatives identified below indicate agreement to the terms set forth herein.



Dr. Joel Musgrove

Senior Executive Vice President of Operations, ANU

Date: *March 4 2026*



Dr. Otgonbat Barkhuu

Founder, President, GLU

Date: *4 March 2026*



Dr. Lyndsey Obringer

Dean, Business Department, ANU

Date: 2.20.26



Dr. Narmandakh Dolgor

Dean, Graduate School, GLU

Date: *7 March, 2026*