



**Articulation Agreement Between
American National University
and
Computer Systems Institute**

Parties: The parties to this Agreement are American National University and Computer Systems Institute.

Effective Date: This Agreement goes into effect on the last date it is signed by the Parties.

Terms:

This Agreement defines the terms agreed to by the parties regarding students at Computer Systems Institute (CSI) and their eligibility to enroll in American National University (ANU) Academic Programs. It is agreed that those individuals who apply to enroll in American National University Academic Programs and have completed a program at CSI will be eligible for admissions without having to exhibit English Language Proficiency.

For American National University Academic programs, American National University will accept students from Computer Systems Institute without further review of credentials, while accepting credits when applicable towards Associates or Bachelor's degree programs as per the University's credit transfer policy and determined in **Appendix A** of this agreement.

Both Computer Systems Institute and American National University agree to the following responsibilities:

- a. Both parties will use best efforts to inform potential students about the agreement. Examples of possible informational activities may include, but are not limited to, media announcements, brochures or fliers, information sessions for students at Computer Systems Institute.
- b. The term of this Agreement will be 5 years from the effective date. The parties can renew this agreement by mutual written agreement for additional 5 year terms. Either party can terminate this agreement for any reason with a 6-month written notification. This Agreement will continue in effect until it is modified by mutual written consent of the parties or cancelled by either party. Any Student Agreements signed prior to modification, termination or ending of the term of the Agreement will be honored by both parties.
- c. This Agreement will be construed in accordance with the laws of the United States.

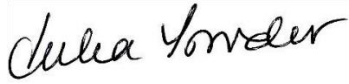
American National University agrees to the following responsibilities:

- a. Will accept all courses and requirements as per University credit transfer policy with up to 50% credits transferrable to American National University for any degree program. Transfer credits (C or higher) from Computer Systems Institute will be used to meet the graduation requirements.
- b. Will enroll recruited by students into the Undergraduate (Bachelors) programs using the information provided in the American National University Catalog in effect.
- c. The credits earned at CSI will be fully transferred to ANU without getting evaluated by third party as per **Appendix A**.

Computer System Institute agrees to the following responsibilities:

- a. Will assist the student in enrolling into an ANU academic program through the facilitation of communication between the student and ANU's admissions department.
- b. Will provide American National University an official transcript for each student who intends to enroll at American National University.
- c. Will be responsible for setting up all relevant meetings between both parties ANU and students;
- d. Will work in the best interest of ANU and present ANU ethically in all dealings and partnerships;
- e. Will be responsible for all financial expenditures that it incurs for the purposes of this agreement.

Signatures: The signatures of the authorized representatives identified below indicate agreement to the terms set forth herein.



Ms. Julia Lowder
CEO of
Computer Systems Institute

Mr. Frank Longaker
President of
American National University

Date 10.27.2020

Date _____

Appendix A

Computer Systems Institute			American National University		
Program Name		Quarter Credit Hours	Program Name		Quarter Credit Hours
Business Career Program		48	Bachelor of Business Administration		
BM115	Business Ethics	6		Elective	4
BM161	Applied Business Concepts	6		Elective	4
BM112	Customer Service	6	BUS218	Customer Service Management	4
SS102	Professional Development	6		Elective	4
BM121	Computerized Accounting	6	ACC115	Computerized Accounting	4
BM141	Principles of Sales and Marketing	6	BUS218	Customer Service Management	4
BM151	Financial Services	6		Elective	4
CA113	Computer Applications I	6	COM234	Desktop Applications	4
CA123	Computer Applications II	6	COM235	Spreadsheet Applications	4
Business Career Program – Digital Multimedia Concentration		48	Bachelor of Business Administration		
DM110	Graphic Design	6		Elective	4
DM120	Webpage Markup I	6	NA		
DM121	Webpage Markup II	6	NA		
DM130	Webpage Styling	6	NA		
DM140	Image Processing I	6	NA		
DM141	Image Processing II	6	NA		
DM150	Web Content Management	6	NA		
DM160	Search Engine Optimization and Social Media Optimization	6	NA		
Business Career Program – Business Finance Concentration		48	Bachelor of Business Administration		
BF110	Risk Management	6		Elective	4
BF120	Investment Concepts	6	NA		
BF130	Legal and Ethical Considerations for Business	6	NA		
BF140	Business Financial Concepts	6	NA		
BF150	International Finance	6	NA		

BF160	Business Information Systems	6	NA		
BF170	Financial Statement Analysis	6	NA		
BF180	Costs and Budgeting	6	NA		
Business Career Program – Marketing Concentration		48	Bachelor of Business Administration		
MK110	Social and Sales Network Communications	6		Elective	4
MK120	Selling Strategies and Content Marketing	6	NA		
MK130	Marketing and Sales Ecosystem Management	6	NA		
MK140	Product Innovation	6	NA		
MK150	Customer Response Marketing	6	NA		
MK160	Storytelling for Sales and Marketing	6	NA		
MK170	Personal Branding for Sales and Marketing Professionals	6	NA		
MK180	Global Business Perspectives	6	NA		
Business Career Program – Hospitality Leadership Concentration		48	Bachelor of Business Administration		
HL110	Fundamentals of Hospitality Leadership	12	BUS117	Supervision	4
HL120	Hospitality Management Strategy	12	NA		
HL130	Hospitality Business Training and Development	12	NA		
HL140	Managing Guest Experience	12	NA		
Business Career Program – Organizational Administration Concentration		48	Bachelor of Business Administration		
BA110	Office Systems and Administration	12		Elective	4
BA120	Financial Accounting	12	ACC200	Principles of Accounting III	4
BA130	Employee Relations	12	BUS227	Human Resources Management	4
BA140	Organizational Behavior	12	BUS217	Organizational Behavior	4
Networking Career Program CompTIA/Microsoft Track		36	Bachelor of Network Administration		
BM112	Customer Service	2.25	BUS218	Customer Service Management	4
SS102	Professional Development	2.25		Elective	4
NA165	Client Operating Systems	4.5	NA		
NA181	Windows Desktop Support I	4.5	NA		

NA191	Windows Desktop Support II	4.5			
NA210	Interconnecting Networking Devices Part I	4.5	IT110	Network I	4
NA220	Interconnecting Networking Devices Part II	4.5	NET227	Network Server Installation and Configuration	4
NA230	Interconnecting Networking Devices Part III	4.5	NA		
NA240	Interconnecting Networking Devices Part IV	4.5	CY200	Security+	4
Networking Career Program Web Development Track		48	Bachelor of Network Administration		
AD110	User Interface Design	6	NA		
AD120	Introduction to Programming	6	NA		
AD130	Web Application Development	6	NA		
AD140	Database Administration	6	CS105	Introduction to Relational Database Systems	4
AE210	Application Server Administration	6	NET205	Windows Server Administration	4
AE220	Software Development Lifecycle	6	NA		
AE230	Web Security and Privacy	6	NA		
AE240	Advanced JavaScript	6	NA		
Healthcare Career Program		48	Phlebotomy and ECG; Medical Billing and Coding		
SS102	Professional Development	4.5		Elective	
BM112	Customer Service	4.5	BUS218	Customer Service Management	4
HC121	Medical Administrative Procedures	4.5	MED208	Medical Office Procedures	4
HT111	Medical Terminology, Anatomy, and Physiology	4.5	MED107	Medical Terminology	4
HC131	Foundations of Clinical Procedures	4.5	MED202	Clinical Medical Assisting	4
HC141	Lab Procedures and Phlebotomy	4.5	PEC10	Phlebotomy Techniques	4
HC151	Advanced Clinical Procedures	4.5	NA		
HC161	Medical Law, Ethics and Patient Relations	4.5	MED160	Health Care Law and Ethics	4
HC171	Medical Billing and Coding	4.5	HIM208	Reimbursement Methodologies	4
CS Foundation		34	Bachelors in Network Administration		
CSC211	Program Design	3	NA		
CSC214	Introduction to Java Programming	6	NA		

CSC215	Manual Testing	3	NA		
CSC216	Test Automation	2	NA		
CSC217	IT Quality Assurance and Certifications	2	NA		
CSC212	User Interface Design and Programming	5	NA		
CSC213	Programming Practicum	9	NA		
ENG201	Electric and Electronic Circuits	2	NA		
CSC209	Mathematical Foundations of Computing	2	NA		
CS Essential		36			
CSC210	Computer Design	1.5	NA		
CSC225	Data Structures	3	NA		
CSC219	Languages and Automation	2	NA		
CSC230	Object-Oriented Programming	2	NA		
CSC220	Programming Languages (Java, C, C++)	4	NA		
CSC221	Java Programming	5	NA		
CSC240	Mobile Application Development I	4	NA		
CSC241	Mobile Application Development II	4	NA		
CSC200	Internet and IT Legal Issues	1.5	NA		
CSC205	Operating Systems Concepts and Design	2	NA		
CSC208	Machine Organization	2	NA		
CSC223	Java Programming Practicum	5	NA		
CS Expert		36			
CSC190	IT Security and Safety	2	NA		
Customer Service Program		48	Bachelor of Business Administration		
CSS110	Customer Relationship Management	12	BUS218	Customer Service Management	4
CSS140	Customer Service as a Career	12		Elective	4
CSS150	Strategies in Service Operations	12		Elective	4
CSS160	Customer Service Communication	12		Elective	4